

What makes a good partnership?

To ensure that a SHEIR-IP is a successful and rewarding experience for all participants, there are a few practical guidelines that should be followed in the working relationships and in the construction of the programme of work.

Key amongst these are that the Partnership should benefit all the participants and that the partners must be committed to the Partnership and take joint ownership of it.

To maintain full interest and involvement of all throughout the Partnership, and to ensure maximum benefits, the project should:

- Be of shorter-term tactical or longer-term strategic importance to the business
- Require expertise from the knowledge base partner
- Be a challenge for the Associate

Good project management is also important, in order to build on and develop a well planned Partnership. All the partners must meet regularly to review progress, and decisions on the Partnership and on the Associate's project must be taken jointly, including the recruitment of an appropriate Associate.

The Partnership Proposal Form and Grant Application process builds on these guidelines and will be available to help with both the structuring of a strong Partnership and also with its ongoing management